# B & HTRAINING PROGRAMS



B & H LABELING SYSTEMS offers a wide range of training programs designed to help labeler operators and maintenance personnel keep their B & H labelers running at rated speeds and target quality standards. Training programs can be conducted at the customer's location or at our headquarters in Ceres, California. Programs can be customized and they can include classroom and hands-on instruction. All training programs are conducted by highly trained and experienced B & H Field Service Engineers.

#### WHY IS TRAINING IMPORTANT?

Our customers have taught us that nothing is more expensive than downtime. And few things create more downtime than untrained or inexperienced labeler operators and maintenance mechanics.

Training is an investment in productivity. The numbers tell the story. Every hour of downtime costs thousands of dollars, and the cost of downtime adds-up to very big numbers over the course of a year.

A complete annual training program pays for itself by eliminating just one day of downtime per year or by eliminating one emergency service call per year.

### **TURNOVER HAPPENS**

Employee turnover happens. Promotions, transfers, retirements, medical leave, resignations...they are all inevitable.

And when turnover happens, untrained personnel frequently get assigned to your labelers. When that happens ad hoc training is typically done at the labelers by other employees and the inevitable result is downtime and reduced productivity. Ad hoc training just isn't enough.

## TRAINING IS THE SOLUTION

Training is the key to efficient operation. The reason is simple: roll-fed labeling takes time and effort to master. The operator must know how to run the labeler so it brings together containers, labels and adhesives at hundreds of containers per minute. That means the labeler components must be precisely set-up and synchronized to achieve target speeds, maximum operating efficiency, and desired labeling quality.

#### TRAINING TOPICS

B & H Training Programs cover:

- · Basic principles of labeler operation
- Labeler set-up and operation
- Trouble shooting techniques & tips
- Size and container changeover procedures
- Scheduled & preventative maintenance practices
- Safety

All training programs include labeler manuals, training course materials, handouts, and hands-on instruction at the labeler.

Training program curriculums can also be customized based on the customer's unique needs and requirements.

#### PREDICTABLE ALL-IN PRICING

B & H Training Programs are offered with all-in pricing which includes the training program, manuals, travel time and expenses. Our no surprises All-in pricing makes it easy to plan and manage your maintenance budget.

#### **CONTACT US**

For more information about B & H Training Programs, or to request an initial consultation, call the Sales & Service Coordinator at 209-556-6160, or e-mail us at service@bhlabeling.com.

## TRAINING HIGHLIGHTS

- All B & H training programs are conducted by highly trained and experienced B & H field service engineers (FSE).
- Training programs are available for every B & H labeler regardless of age or location.
- Predictable All-in pricing includes the training program, travel time, expenses and manuals.
- Guaranteed FSE availability for scheduled programs.
- Programs are custom designed to meet your needs and fit your budget.
- Customization can include programs covering more than one B & H labeler model.
- Bottom line focus is on increasing speed, productivity, labeling quality, and reducing downtime

## **CONTACT US**

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## **B & H LABELING SYSTEMS**

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INNOVATION FOR THE LONG RUN®