

## B & H CHAMPION PROGRAMS



A labeler operator, mechanic or supervisor that has completed a B & H Champion Program is like having a B & H Field Service Engineer on your payroll. B & H Champion Programs train, coach and mentor members of your team so they can become in-house experts on your B & H labelers. Champions learn their B & H labelers inside and out, including both operating them and maintaining them. If an issue arises that impacts speed, operating efficiency, labeling quality or changeover time, a Champion knows how to quickly and effectively address them.

### WHAT IS A CHAMPION?

A Champion is like having a B & H Field Service Engineer on your payroll. They know what B & H Field Service Engineers know because they have completed an in-depth training program conducted by experienced B & H Field Service Engineers.

Experience has taught us that Champions have other important characteristics. Champions take ownership of their B & H labelers and they take pride in making their B & H labelers the best performing component in the production line. If a B & H Field Service Engineer knows it, a Champion wants to learn it.

Champions embrace the Train-the-Trainer model and they readily share their knowhow and expertise with everyone that touches the labelers

Champions have high standards and they know that routine and preventative maintenance prevents downtime and avoids the expensive run-it-until-it-breaks, and then fix it strategy.

### HOW DO WE CREATE A CHAMPION?

The process starts by identifying one or more employees that have the desire, aptitude and horsepower to master the operation and maintenance of your B & H labelers.

Next, we work with you to build a customized 12 to 24 month training and coaching program that includes classroom and hands-on training as well as real time production troubleshooting and problem resolution techniques. Throughout the training process, future champions also have access to 24 / 7 telephone support from their trainers and coaches.

Champion training covers machine set-up and operation, machine troubleshooting and machine maintenance, and future Champions are tested and evaluated throughout the process to confirm their progress. If desired, B & H will also work with customers to develop customized testing and certification processes.

### A GREAT INVESTMENT

B & H Champion Programs are a great investment in your business. They quickly pay for themselves through increased output, reduced downtime and improved labeling quality, and your operation will enjoy these benefits year after year.

### CONTACT US

For more information about B & H Champion Programs or to request a quotation, call the Sales & Service Coordinator at 209-556-6160, or e-mail us at [service@bhlabeling.com](mailto:service@bhlabeling.com).

### CHAMPION PROGRAM HIGHLIGHTS

- Extensive, in-depth training and coaching for personnel assigned to B & H labelers
- Programs are customized based on the needs of each plant or production line
- Programs can include hands-on and classroom training.
- All training, coaching and mentoring provided by experienced B & H Field Service Engineers
- Champion Programs are available for every B & H labeler regardless of age or location
- 365 / 24 / 7 mentor support from B & H Field Service Engineers
- Champion programs pay for themselves by eliminating just a few hours of downtime per month.

### CONTACT US

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LABELING SYSTEMS

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